



## What should I know about **today's Market?**

People trust Long & Foster | Christie's hardworking, highly-professional real estate agents to help them buy their first home or sell their existing home and buy a different one as their housing needs change.

- 1.** Mortgage **interest rates** are still near historic lows, but they're rising.
- 2.** **Prices** are expected to increase because of strong demand.
- 3.** **Competition** from other buyers means it's more important than ever to get pre-approved and go in with a strong offer on any home you want to buy.
- 4.** Historically, the **value of residential real estate has increased over time.**
- 5.** **Owning** a home can carry tax advantages and help you build wealth.

Call or visit your convenient, neighborhood Long & Foster | Christie's sales office today, or visit [LongandFoster.com](http://LongandFoster.com).



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INTERNATIONAL REAL ESTATE